

# Iain Guthrie Osgood

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University of Michigan  
Department of Political Science  
Haven Hall, Office 6741  
505 South State Street  
Ann Arbor, MI 48109-1045

Phone: (617) 230-3451  
Email: iosgood@umich.edu  
Web: [link]  
Zoom office: [link]  
CV Date: April 2026

## ACADEMIC POSITIONS

**University of Michigan**, Ann Arbor, MI  
Associate Professor, Department of Political Science, 2021-  
Assistant Professor, Department of Political Science, 2013-2021

## EDUCATION

**Harvard University**, Cambridge MA  
PhD Government, May 2013  
AM Statistics, November 2011  
  
**SOAS University of London**, London UK  
MSc Middle East Politics, June 2004  
  
**Cornell University**, Ithaca NY  
BA Government, May 2003

## PUBLISHED ARTICLES

“Allied Import Options Available? Finding Friendly Trade Partners Amidst Decoupling from China” With Ayse Eldes and Jieun Lee. *Forthcoming, Review of International Organizations*.

“Trade Lobbying Works (For Big Firms): Evidence from the China Trade War.” 2026. With Ayse Eldes and Jieun Lee. *Business & Politics*. 28(2): 284-318.

“Greens in the Boardroom: Director Attitudes and Corporate Climate Policy.” 2026. With Michael Lerner. *Business & Politics*. 28(2): 242–266

“Climate Regulation’s Effects on Business and Public Support for Climate Action.” 2026. With Anil Menon and Katie Nissen. *Political Science Research and Methods*. 14(2): 315-335.

“Divided Industries, Special Interest Institutions, and Barriers to Trade.” 2026. With Sujin Cha. *International Interactions*. 52(1): 1-31.

“Rapidly Innovating Firms: Patent Lifecycle and Support for Trade and IP Enforcement.” 2026. With Sujin Cha, Jieun Lee, and Sojun Park. *Review of International Political Economy*. 33(2):573–607.

“The Wrong Winners: Anti-Corporate Animus and Attitudes Towards Trade.” 2024. With Anil Menon. *British Journal of Political Science*. 54(4):1180-1197.

PUBLISHED  
ARTICLES  
CONT.

- "Democracy and Clustered Models of Global Economic Engagement." 2024. With ByungKoo Kim. *International Studies Quarterly*. 68(4):1-18.
- "Home Market Power and Host Market Protection of Foreign Investment." 2024. With Corina Simonelli. *Conflict Management and Peace Science*. 41(5):574-597
- "Across the Boards: Explaining Firm Support for Climate Policy." 2023. With Michael Lerner. *British Journal of Political Science*. 53(3):934-957
- "Representation and Reward: The Left-Wing Anti-Globalization Alliance, Contributions, and the Congress." 2023. *Review of International Political Economy*. 30(3): 991-1016
- "Free Trade's Organized Progressive Opposition." 2022. With Hyeon-Young Ro. *International Studies Quarterly*. 66(3):1-14.
- "Protection Forestall: Offshore Firms against Tariffs in their Own Industry." 2022. With Jieun Lee. *Business & Politics*. 24(4):377-398.
- "Supply Chain Linkages and the Extended Carbon Coalition." 2021. With Jared Cory and Michael Lerner. *American Journal of Political Science*. 65(1): 69-87.
- "Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War." 2021. With Jieun Lee. *Geopolitics, Supply Chains, and International Relations in East Asia*. Etel Solingen, ed. Cambridge University Press. 153-172.
- "Interest Groups and Order in Global Economic Relations." 2021. *The Oxford Handbook of International Political Economy*. Jon Pevehouse and Len Seabrooke, eds. Oxford University Press.
- "Vanguards of Globalization: Organization and Political Action among America's Pro-Trade Firms." 2021. *Business & Politics*. 23(1):1-35.
- "Nowhere to Go: FDI, Terror, and Market-Specific Assets." With Corina Simonelli. 2020. *Journal of Conflict Resolution*. 64(9):1584-1611.
- "Pro-Trade Blocs in the US Congress." With ByungKoo Kim. 2020. *The Forum: A Journal of Applied Research in Contemporary Politics*. 17(4):549-575.
- "Firms in Trade and Trade Politics." With In Song Kim. 2019. *Annual Review of Political Science*. 22:399-417.
- "The Service Economy: U.S. Trade Coalitions in an Era of Deindustrialization." With Leonardo Baccini and Stephen Weymouth. 2019. *Review of International Organizations*. 14(2):261-296.

PUBLISHED  
ARTICLES  
CONT.

- "Firms and Global Value Chains: Identifying Firms' Multidimensional Trade Preferences." 2019. With In Song Kim, Thomas Bernauer, Helen Milner, Gabriele Spilker, and Dustin Tingley. *International Studies Quarterly*. 63(1):153–167.
- "Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements." 2019. With Jieun Lee. *Economics & Politics*. 31(1):1–26.
- "Sales, Sourcing, or Regulation? Evidence from the TPP on What Drives Corporate Support for Trade." 2019. In: "Megaregulation Contested: Global Economic Ordering after TPP". Benedict Kingsbury, David Malone, Richard B. Stewart, and Atsushi Sunami, eds. Oxford University Press.
- "Trade at the Margin: Estimating the Economic Implications of Preferential Trade Agreements." 2018. With Gabriele Spilker, Thomas Bernauer, In Song Kim, Helen Milner, and Dustin Tingley. *Review of International Organizations*. 13(2):189–242.
- "Globalizing the Supply Chain: Firm and Industrial Support for US Trade Agreements." 2018. *International Organization*. 72 (2):455–484.
- "Intellectual Property Provisions and Support for US Trade Agreements." With Yilang Feng. 2018. *Review of International Organizations* 13 (3): 421–455.
- "Industrial Fragmentation over Trade: The Role of Variation in Global Engagement." 2017. *International Studies Quarterly*. 61 (3):642–659.
- "Escape Through Exports? Women-Owned Enterprises, Domestic Discrimination, and Global Markets." With Margaret Peters. 2017. *Quarterly Journal of Political Science*. 12 (2):143–183.
- "The Breakdown of Industrial Opposition to Trade: Firms, Product Variety and Reciprocal Liberalization." 2017. *World Politics*. 69 (1):184–231.
- "The Charmed Life of Superstar Exporters: Firms and Trade Policy in Costa Rica." With Dustin Tingley, Thomas Bernauer, In Song Kim, Helen Milner, and Gabriele Spilker. 2017. *Journal of Politics*. 79 (1):133–152.
- "Differentiated Products, Divided Industries: Firm Preferences over Trade Liberalization." 2016. *Economics and Politics*. 28 (2):161–180.

WORK IN  
PROGRESS

“Vox Employee: Green Workers and Corporate Climate Action.” With Jared Cory and Michael Lerner. *Under review*.

“Polarization and Disorder in America’s Trade and Climate Politics.” With Anil Menon and Nicole Wu. *Under review*.

“Green Nationalism, Gray Nationalism: Support for Climate Industrial Policy in the US.” With Anil Menon and Nicole Wu. *Under Review*.

“The Scale of Tariffs: Intensity and Evolution in Firms’ Responses to New Trade Barriers” With Jieun Lee and Michael-David Mangini.

OTHER  
WRITINGS

“Rebecca L. Perlman. 2023. *Regulating Risk: How Private Information Shapes Global Safety Standards*. (Cambridge: Cambridge University Press).” *Review of International Organizations*. 2024: 1-4.

“Negativity toward Big Business is Contributing to the Backlash against Globalization.” *USAPP-American Politics and Policy Blog*. London School of Economics. Summer 2024.

“Escape through Export: Can Access to Foreign Markets Help Women-Owned Enterprises?” *The Political Economist*, Fall 2016, Vol XII, Issue 2.

“Answer Key” for *Analyzing Politics: Rationality, Behavior and Institutions*, 2nd ed. Kenneth A. Shepsle. WW Norton & Company. 2010.

TEACHING

Political Science 369: International Economic Relations

Fall 2013, Undergraduate Lecture  
Fall 2015, Undergraduate Lecture  
Fall 2016, Undergraduate Lecture  
Fall 2018, Undergraduate Lecture  
Fall 2020, Undergraduate Lecture  
Fall 2022, Undergraduate Lecture  
Fall 2024, Undergraduate Lecture

Political Science 490: Game Theory and Formal Models

Fall 2017, Undergraduate Lecture  
Fall 2019, Undergraduate Lecture  
Fall 2021, Undergraduate Lecture  
Fall 2023, Undergraduate Lecture  
Fall 2025, Undergraduate Lecture

Political Science 498: Politics of International Trade

Fall 2013, Undergraduate Seminar  
Fall 2014, Undergraduate Seminar

Political Science 598: Mathematics for Political Scientists

Fall 2014: Graduate Lecture  
Fall 2015: Graduate Lecture  
Fall 2016: Graduate Lecture  
Fall 2017: Graduate Lecture  
Fall 2018: Graduate Lecture  
Fall 2019: Graduate Lecture  
Fall 2020: Graduate Lecture  
Fall 2021: Graduate Lecture  
Fall 2022: Graduate Lecture  
Fall 2023: Graduate Lecture  
Fall 2024: Graduate Lecture  
Fall 2025: Graduate Lecture

Political Science 662: Proseminar in International Political Economy

Winter 2020, Graduate Seminar  
Winter 2021, Graduate Seminar  
Winter 2022, Graduate Seminar  
Winter 2023, Graduate Seminar  
Winter 2024, Graduate Seminar  
Winter 2025, Graduate Seminar  
Winter 2026, Graduate Seminar

Political Science 666: International Political Economy

Winter 2017, Graduate Seminar

Political Science 688: Politics of International Trade

Fall 2013, Graduate Seminar

- INVITED PRESENTATIONS
- “Anti-Corporate Animus and Economic Policy Attitudes.” With Anil Menon. Princeton University. Princeton IR Faculty Colloquium. November 2025.
- “Vox Employee: Green Workers and Corporate Climate Action.” With Jared Cory and Michael Lerner. University of Wisconsin-Madison. International Relations Colloquium. March 2025.
- “Trade Lobbying Works (For Big Firms): Evidence from the US-China Trade War.” With Ayse Eldes and Jieun Lee. Georgetown University, Mortara Research Seminar. February 2025.
- “Green Nationalism, Gray Nationalism: Public Support for EV Industrial Policy.” With Anil Menon and Nicole Wu. Harvard University. Alberto Alesina Seminar on Political Economy, November 2024.
- “Climate Regulation’s Effects on Business and Public Support for Climate Action.” With Anil Menon and Katie Nissen. Columbia University. International Politics Seminar (CUIPS), March 2024.
- “Climate Regulation’s Effects on Business and Public Support for Climate Action.” With Anil Menon and Katie Nissen. CU Boulder. Department of Political Science, March 2023.
- “Uncovering and Explaining State Strategies of Global Economic Engagement.” With ByungKoo Kim. University of California-Davis. Political Science Research Workshop, April 2021.
- “Trade’s Progressive Opposition.” With Hyeon-Young Ro. Political Science Guest Speaker Workshop. Stanford University, January 2021.
- “Trade’s Progressive Opposition.” With Hyeon-Young Ro. International Relations Colloquium, University of Wisconsin-Madison, March 2020.
- “Nowhere to Go: FDI, Terror, and Market-Specific Assets.” With Corina Simonelli. Political Science Seminar, Tulane University, February 2019.
- “Nowhere to Go: FDI, Terror, and Market-Specific Assets.” With Corina Simonelli. Leitner Seminar, Yale University, February 2019.
- “Vanguards of Globalization: Political Organization and Action among America’s Pro-trade Firms” PIEP Conference, Harvard University. December 2018.
- “Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization” University of Zurich. May 2018.
- “Vanguards of Globalization: A Portrait of Firms in America’s Pro-Trade Coalition.” Browne Center for International Politics, University of Pennsylvania. November 2017.
- “Globalizing the Supply Chain: FDI, Intermediates and Firm Support for Trade.” PIPES, University of Chicago, February 2016.

CONFERENCE  
PAPERS

- “Green Nationalism, Gray Nationalism: Support for Green Industrial Policy.” With Anil Menon and Nicole Wu. APSA, September 2025.
- “Vox Employee: Green Workers and Corporate Climate Action.” With Jared Cory and Michael Lerner. APSA, September 2024.
- “Allied Import Options Available? Finding Friendly Trade Partners Amidst Decoupling from China.” With Ayse Eldes and Jieun Lee. APSA, September 2024.
- “Climate Regulation’s Effects on Business and Public Support for Climate Action.” With Anil Menon and Katie Nissen. IPES, October 2023.
- “Protection Forestall: Offshore Firms against Tariffs in their Own Industry.” With Jieun Lee. APSA, September 2022.
- “Special Interest Institutions, Firms, and Barriers to Trade.” With Sujin Cha. APSA, September 2022.
- “Climate Regulation’s Effects on Business and Public Support for Climate Action.” With Anil Menon and Katie Nissen. APSA, September 2022.
- “The Wrong Winners: Anti-Corporate Animus and Attitudes Towards Trade” With Anil Menon. SPSA, January 2022
- “Uncovering and Explaining Strategies of Global Economic Engagement.” With ByungKoo Kim. MPSA. April 2021.
- “Trade’s Progressive Opposition.” With Hyeon-Young Ro. IPES Conference. November 2020.
- “Trade’s Progressive Opposition.” With Hyeon-Young Ro. Political Economy of International Organizations. February 2020.
- “Supply Chain Linkages and the Extended Carbon Coalition.” With Jared Cory and Michael Lerner. IPES Conference, November 2019.
- “The Politics of Reshoring.” With Jieun Lee. APSA, August 2019.
- “Trade’s Progressive Opposition.” With Hyeon-Young Ro. APSA, August 2019.
- “Nowhere to Go: FDI, Terror, and Market-Specific Assets.” With Corina Simonelli. APSA, August 2019.
- “The Carbon Coalition.” With Jared Cory and Michael Lerner. MPSA Conference, April 2019.
- “Intimidated Investors? Host Market and Industry Characteristics Shape FDI’s Reaction to Terror.” With Corina Simonelli. IPES Conference, November 2018.
- “Preference and Power: The Political Advantages of Pro-Trade Firms and the Embrace of Globalization.” MPSA Conference, April 2018.

FELLOWSHIPS  
AND AWARDS

Associate Professor Support Fund (APSF) award for “Big Business Backlash: Anti-Corporate Animus and Economic Policy Attitudes”, 2025  
\$32,511 grant from LSA.

LSA eGif for “Firm and Industrial Support and Opposition to the EPA’s Clean Power Plans”, 2022  
\$6,000 grant from UMOR, LSA, UM Political Science

David P. Baron Award, best article published in Business and Politics, 2022  
For “Protection Forestall” with Jieun Lee.

LSA eGif for “Climate Regulation’s Effects on Business and Public Support for Climate Action”, 2022  
\$12,500 grant from LSA, UMOR, UM Political Science

LSA eGif for “Automation’s Distributive Effects and Policy Attitudes”  
\$6000 grant from LSA, 2022 Summer Research Support Program

LSA eGif for “The Right Winners? Globalization, Big Business, and Voter Attitudes toward Trade”  
\$6000 grant from LSA, 2021 Summer Research Support Program

The Eldersveld Prize, UM Department of Political Science, Spring 2018.  
\$500 honorarium.

University of Michigan Office of Research (UMOR) Faculty Grants and Award Program, Summer 2017  
\$10496 grant from UMOR, LSA, UM Department of Political Science

Rackham Summer Research Grants Program, Summer 2014  
Rackham Graduate School, Univ. of Michigan, with Jason Davis

The Senator Charles Sumner Dissertation Prize  
Department of Government, Harvard University, May 2013.

WCFIA Dissertation Completion Fellowship  
Complete stipend and tuition for academic year, 2012-13.

Graduate Student Associate, WCFIA, 2009-2011 and 2012-13.

Derek Bok Center Certificate of Distinction in Teaching  
Government 2001 (Spring 2010); Government 2000 (Fall 2009);  
Social Analysis 46 (Fall 2009); Social Analysis 46 (Spring 2009).

GSA Research Grant, WCFIA, 2010 and 2011.

IQSS Research Grant, 2010-2011.

Political Economy Fellowship, IQSS, 2008-2009  
One semester tuition and stipend.

ACADEMIC  
ADVISING

*Dissertation Committees*

Timm Betz. PhD, 2015. Texas A&M.  
Ibrahim Gunay. PhD, 2016. SUNY Albany.  
Adrian Shin. PhD, 2016. University of Colorado Boulder.  
Maiko Heller. PhD, 2017. Research Consultant, Mediaplus.  
Jason Davis. PhD, 2018. University of Florida.  
Alton Worthington. PhD, 2019. Lecturer, Ford School of Public Policy.  
Yilang Feng. PhD, 2019. University of Illinois Urbana-Champaign.  
Jessica Sun. PhD, 2020. Emory University.  
Jieun Lee. PhD, 2020. State University of New York at Buffalo.  
Nicole Wu. PhD, 2020. University of Toronto.  
Hyeon-Young Ro. PhD, 2021. Post-doc, Niehaus Center, Princeton.  
Corina Simonelli. PhD, 2021. Bureau of Conflict and Stabilization Operations, US Department of State.  
Jerry Qiushi Yu. PhD, 2021.  
Samuel Baltz. PhD, 2021. MIT Election Data and Science Lab.  
Byung Koo Kim. PhD, 2023. Korea Development Institute.  
Kendall Lynch. PhD, 2023. Assistant Professor, University of Washington.  
Jared Cory. PhD, 2025.  
Brinda Gokul. PhD, 2025. Post-doc, National Security Data and Policy Institute, University of Virginia.  
Hayden Jackson. PhD, 2025.  
Heather Graham. PhD, 2026. Texas A&M.  
McKenna Bailey. PhD, 2026.  
Sujin Cha. PhD Candidate.  
Jun Fang. PhD Candidate.  
Katie Nissen. PhD Candidate.  
Laura Comini. PhD Candidate.  
Wren Redfield. PhD Candidate.  
Cem Emrence. PhD Candidate.  
Syamsul Bahri. PhD Candidate.  
Collin Whitmore. PhD Candidate.

*Undergraduate Honors Theses*

Jack Hibbard, 2017-18.  
Ethan Miles, 2017-18.  
Zack Shulman, 2018-19.  
Kimberly Pulka, 2020-21.  
Ayse Eldes, 2022-23.  
Mark Tallents, 2024-25.  
Clain Johnson, 2025-26.  
Gavriella Solomon, 2025-26.

DISCIPLINARY SERVICE Global Research in International Political Economy (GRIPE) Co-coordinator. 2022-

Associate Editor, Business & Politics. 2026-

#### Editorial Board

Business & Politics. 2022-

Journal of Politics. 2025-

American Journal of Political Science. 2025-27. Journal Referee or Grant

#### Reviewer

*By year:* 2025: 21. 2024: 17. 2023: 15. 2022: 19. 2021: 19. 2020: 20. 2019: 13. 2018: 9. 2017: 10. 2016: 7. 2015: 1. 2014: 1.

*By journal or publisher:* American Journal of Political Science: 15. American Political Science Review: 8. Business & Politics: 11. British Journal of Political Science: 9. Cambridge University Press: 2. Comparative European Politics: 1. Comparative Political Studies: 3. Economics & Politics: 2. Economy and Society: 1. Edward Elgar: 1. European Journal of Political Research: 2. European Union Politics: 2. Globalizations: 1. Global Policy: 1. Industrial and Labor Relations Review: 1. Interest Groups & Advocacy: 2. International Interactions: 7. International Organization: 15. International Studies Perspectives: 1. International Studies Quarterly: 12. International Studies Review: 2. Journal of Conflict Resolution: 3. Journal of International Business Policy: 3. Journal of Politics: 10. Journal of Theoretical Politics: 1. Oxford University Press: 3. Political Science Research and Methods: 1. PS: Political Science & Politics: 1. Review of International Organizations: 10. Review of International Political Economy: 9. World Politics: 8. World Trade Review: 1. Grant Reviews: 2

#### Discussant

Japanese Politics Online Seminar Series (JPOSS). April 2026.

APSA Comparative Labor Politics workshop. "Workplace Activism and Employer Lobbying." March 2025.

APSA Labor Politics Research Conference. "Technological Change and Its Political-Economic Consequences." March 2025.

Consortium on the American Political Economy-Junior Working Group. November 2024.

APSA. "Geopolitical Risks and Supply Chain Challenges." September 2024.

VIPES. January 2024.

APSA Conference. "Political Tensions Can Fuel, Rather than Dampen, Globalization." September 2022.

MPSA Conference. "New Approaches to Studying Development Models." April 2021.

VIPES. December 2020.

PEIO. February 2020.

APSA Conference. "The Political Economy of Trade Revisited." April 2019.

MPSA Conference. "Linkages in IR and CPE: Political Economy Gets Eclectic." April 2019.

VIPES. November 2018.

PEIO. February 2018.

PEIO. January 2017.

DISCIPLINARY  
SERVICE CONT.

Discussant cont.

MPSA Conference. "Trade Institutions." April 2016.

MPSA Conference. "BITs: Causes and Implications." April 2016.

APSA Conference. "New Approaches to Trade Policy Analysis." April 2019.

MPSA Conference. "Ideas, Norms and Diplomacy as Determinants of Trade and Investment." April 2014.

Committees

MPSA Best Paper in International Relations Award, 2023 Conference.

Book Conferences

Christina Toenshoff. October 2024.

Alex Gazmararian and Helen Milner. October 2024.

Bailee Donahue. February 2023.

Book Endorsements

"Hiding in the Crowd: Corporate Climate Lobbying Under Investor and Consumer Pressure" by Christina Toenshoff. 2026.

"Pro Trade, Against Competition: Firms and the Politics of Selective Trade Protection" by Emilie Van Ommeran. 2025.

Book Reviews

"Regulating Risk: How Private Information Shapes Global Safety Standards" by Rebecca Perlman. February 2023.

UNIVERSITY &  
DEPARTMENTAL  
SERVICE

Political Economy & the Environment Group (PEEG), Faculty Coordinator. 2023-

Political Economy Workshop (PEW), Co-Coordinator. 2014-2020; 2022-.

Climate Liaison, Department of Political Science. 2016-.

Math Camp Faculty Co-coordinator. 2021-.

Third Year Conference Co-organizer. 2026.

Fulbright Campus Interview Committee, UM International Institute. 2025.

McCall McBain Scholarship Program, Faculty Reviewer. Office of National Scholarships and Fellowships. 2025.

Summer Research Opportunity Program, Rackham Graduate School.  
Braxton White. University of Wisconsin-Madison.

Executive Committee, Department of Political Science. 2023-2025.

World Politics Search Committee, Department of Political Science. 2024-25.

Methods Search Committee, Department of Political Science. 2022-23.

Methods Subfield Coordinator, 2021-2022.

Third Year Review Committee, Department of Political Science. 2021-22.

Graduate Program Reform Committee, 2021-2022.

Advancing New Directions in Grad Education, Rackham Graduate School, 2020-22.

Center for Political Institutions Pilot Committee. 2020-21.

Graduate Admissions Committee, Department of Political Science. 2019-20.

World Politics Search Committee, Department of Political Science. 2015-16.

Junior Faculty Mentor or Launch Committee.  
Deborah Beim, 2025-.  
Alex Gazmararian, 2025-.

Preliminary Exam Committees.  
*By year:* 2014: 1. 2015: 1. 2016: 5. 2017: 6. 2018: 5. 2019: 5. 2020: 1. 2021: 3. 2022: 4. 2023: 3. 2024: 5.

First and Second Year Review Committees.  
*By year:* 2016: 4. 2017: 1. 2018: 7. 2019: 2. 2020: 1. 2021: 3. 2022: 3. 2023: 2. 2024: 4. 2025: 1.

Discussant  
Interdisciplinary Workshop in Comparative Politics. UM. January 2025.  
Conflict and Peace Research and Development. UM. March 2025.

GRADUATE  
TEACHING

Government 2001: Advanced Quantitative Research Methodology  
TF, Spring 2010, for Prof. Gary King

Government 2000: Introduction to Quantitative Methods  
TF, Fall 2009, for Prof. Adam Glynn

SA 46: Thinking About Politics, A Rational Choice Approach  
TF, Fall 2009, for Prof. Ken Shepsle  
TF, Spring 2008, for Prof. Ken Shepsle

HS A-51: The Modern World Economy, 1873-2000  
TF, Fall 2008, for Prof. Jeff Frieden

Government 1740: International Law  
TF, Summer 2008, for Prof. Beth Simmons  
TF, Fall 2007, for Prof. Beth Simmons